Ref: Gen/Cir/001

To: PIFFA Members

Respected Members,

I take this opportunity to extend my thanks to you all for electing me unopposed for the post of Chairman for the term 2015-2016 and entrusting to lead the affairs of the Association with collective wisdom and guidance of Executive Committee and Members.

The most immediate concern to the Freight Forwarding Industry are tax issues. Tax demands from SRB been has restrained through Association's petition in the Sindh High Court. However, 8% minimum tax on turnover imposed by FBR through Finance Act 2015 is a challenge which the Association along with several other Service Providers Associations have tried to highlight to Government for the last over three (3) months and to seek its withdrawal. Our best efforts through media, press conferences, appeals in newspapers, several meetings with FBR officials, support from FPCCI, KCCI, LCCI and SCCI and three (3) days strike by PIFFA & ACAAP Members forced Government to form a "Review Committee" to evaluate grievance and make recommendations. The FBR despite understanding the dilemma of Freight Forwarders is yet to offer relief. This implies that the Service Providers Associations and Members have to forge unified stand and remain united to get our concerns redressed.

To achieve our goals and recognition Members need to demonstrate discipline and professionalism by adopting best business practices and insure bill of lading for cargo liability and errors & omissions which will safeguard Members' interests and that of client. It goes without saying that compliance of PIFFA Code of Conduct would show our resolve and commitment to be responsible freight forwarders.

Just to remind Members who experience disputes with other Member or trade or have issues of defaulted payments, may refer such cases to PIFFA Secretariat. The Standing Committees on Trade Disputes & Reconciliation and Defaulted Payments resolutely strive and assist for amicable settlements.

As you are aware PIFFA Training Institute at Karachi and Lahore hold regular classes of Diploma in International Freight Forwarding. The recently FIATA accredited Higher Diploma in Supply Chain Management has also been launched. Similarly day-long short courses on industry related topics will continue to remain a regular feature during the tenure.

Let me assure that with your support and active participation we will meet all challenges and work for the progress and prosperity of Freight Forwarding Industry.

The Executive Committee and Standing Committees will always remain open to your suggestions and feedback.

With kind regards

Izhar-ul-Haq Qamar Chairman – PIFFA



174-O, Block-2, P.E.C.H.S. Karachi-75400, Pakistan

Tel: +92 21 34322671-73 Cell: 0300 8249057 Fax: +92 21 34322670 Email: secretary@piffapk.com ; piffa@piffapk.com Web: www.piffapk.com