

# AON AGM 2019

Panama City, Panama  
JW Marriott Panama Hotel  
4<sup>th</sup> – 7<sup>th</sup> November 2019

## THIS YEAR WE'RE MAKING SOME IMPORTANT CHANGES:



1+

WE WILL BE ADDING AN  
**EXTRA DAY!**



MORE **ONE TO ONE MEETINGS**  
TO ACCOMMODATE OUR  
GROWING GROUP!



**NO MORE PRESENTATIONS!**  
(BASED ON YOUR FEEDBACK)



NEW FORMAT THAT INCLUDES  
AN AFTERNOON FOR  
**OPTIONAL GROUP ACTIVITIES**  
(WE ARE STILL FINALIZING  
THESE ACTIVITIES AND WELCOME  
ANY INPUT OR SUGGESTIONS)



**PLUS ONE CLUB** - WE WILL BE  
ARRANGING ACTIVITIES AND  
EVENTS THROUGHOUT THE  
EVENT FOR YOUR  
**PARTNERS / SPOUSES TO  
ENJOY.**



**EXHIBITION BOOTHS** - FOR  
THOSE WHO WANT TO REALLY  
GET NOTICED! PLEASE  
REGISTER YOUR INTEREST IN  
THESE EARLY.



**AerOceaNetwork's  
Executive Director**

I am very happy and excited to be going back to Panamá! Panamá is one of my favorite places around the world. I have been to Panamá in the past and have thoroughly enjoyed my time there. The culture, the atmosphere, the food, the night life, the people... Panamá is a great place to have an international freight forwarders' meeting.

And there are many reasons why.

Panamá is centrally located in Latin America and Panamá City is a bustling business center. It is the border between the North American and South American continents and it goes without saying that the Panamá Canal is the major shipping lane in the Western Hemisphere. It is important for East Asia, the Caribbean, the US Gulf and Atlantic ports and the northern South American ports. Panamá is also noted for its banking and trading industry.

A bit of trivia: The venue, the JW Marriott, is the former Trump Ocean Beach

Hotel. It has a good location and it has top facilities. For those who are also so inclined, the property has a casino attached.

Also, for those of you who have a Latin American focus we are expecting to have a record attendance of companies for the region. And they will be bringing opportunity to the meeting with them as well.

I expect an exciting, electric event with lots of long-term business and relationships to come out of this conference. You want to be there and be included in the success we expect.

I look forward to seeing you in Panamá City!

Best regards,  
Gary Dale Cearley



## About Panama City, Panama!



Panama is known as “the crossroads of the Americas” and for good reason as it is positioned between North and South America. Most famous for its world changing Panama Canal, Panama is also a vibrant country, rich in tradition and beauty.

For anyone in the freight forwarding business, Panama City is a must see. We will be visiting the The Panama Canal. Be

sure not to miss it! The 77 km canal sees annual traffic of over 15,000 vessels each year. In operation since 1914, the canal changed the course of history and increased international trade by immeasurable margins. The Panama Canal is one of the Seven Wonders of the Modern World! Now, while all of that is exciting enough, allow us to enlighten you about all the other treats Panama City provides.

Ancon Hill is the perfect starting point for any visitor. It is a steep 200 meter hill which allows you a beautiful view of Panama City. The road up the hill is a popular hiking and jogging path and there are three great look-out points. It was under US jurisdiction as part of the Panama Canal Zone for much of the 20th century and therefore remained a wilderness unlike most of the surrounding urbanized parts of the city. There you have a genuine chance to see all types of wildlife including sloths, armadillos and deer.





Too tired to make the climb atop Ancon Hill? Then head over to Panama Viejo (Old Panama). This historic site contains the remaining ruins of the first Spanish city on the Pacific coast of the Americas. Founded by Pedro Arias de Avila on 15 August 1519, the city was the starting point of the expeditions that conquered the Incan Empire in Peru. Most of the gold and silver that Spain took from the Incas passed through here. In 1671 the pirate Henry Morgan sacked the city with 1,400 men marching from the Caribbean coast across the jungle and today only the bits and pieces that Morgan left can be admired.

Once back in Panama City, be sure to check out Casca Viejo. Following the destruction of the old city in 1671, Casco Viejo was built as a walled city on a peninsula a few kilometers away from Panama Viejo to protect its settlers against future pirate attacks. As Panama City expanded, the city's elite abandoned Casco Viejo. In recent years, however, it has regained some of its former glory and is a favorite of visitors.

If you want to take a nice and peaceful walk or fancy spending an early morning or afternoon riding a bike, be sure to see the Amador Causeway. The Amador Causeway connects the three islands by the entrance to the Panama Canal to the mainland. From the causeway, there is a terrific view of Panama City, and the Bridge of the Americas. Many Panamanians like to spend their weekends jogging, riding a bicycle or rollerblading down the causeway, or having a meal or drinks in one of the many restaurants and bars on the islands.

As you can see, Panama City has much and more to offer. Experience and relish the luxury of the Trump Ocean Club International Hotel & Tower, view a sunset from Ancon Hill, marvel at mankind's ability to defy nature at the Panama Canal or simply spend your free-time relaxing on a beach.

**4 – 7<sup>th</sup> November, 2019**

JW Marriott Panama Hotel, Panama City, Panama

**Register now!**



## The Plus One Club



As a new addition to this year's event, we are introducing the Plus One Club!

Panama City is an incredible place for business and tourism. Therefore we are sure there will be a number of our members who will want to bring their partners this year.

As such, we would like to arrange some group activities for your spouses to enjoy whilst the hard work and meetings go on.

- The welcome cocktail
- Two private lunch for the plus one members
- Two afternoon activities for the plus one members
- The banquet dinner
- Closing Cocktail

We are currently finalizing the specifics of this program and will announce more information shortly.

\*Please note the plus one club only applies for registered spouses with the event. The cost is USD 395.00 per person.

\*Please also note that the spouses are not able to attend the one-to-one meetings.

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## Costs:

Attendee	Normal Rate	Early Bird Fast Pay Rate*
1st Attendee	USD 1195.00	USD 995.00*
2nd Attendee	USD 1145.00	USD 945.00*
3rd Attendee	USD 1095.00	USD 895.00*
Spouse**	USD 395.00**	USD 395.00**

\* Valid for those who register before 4<sup>th</sup> April 2019 and make payment within 5 working days from their registration.

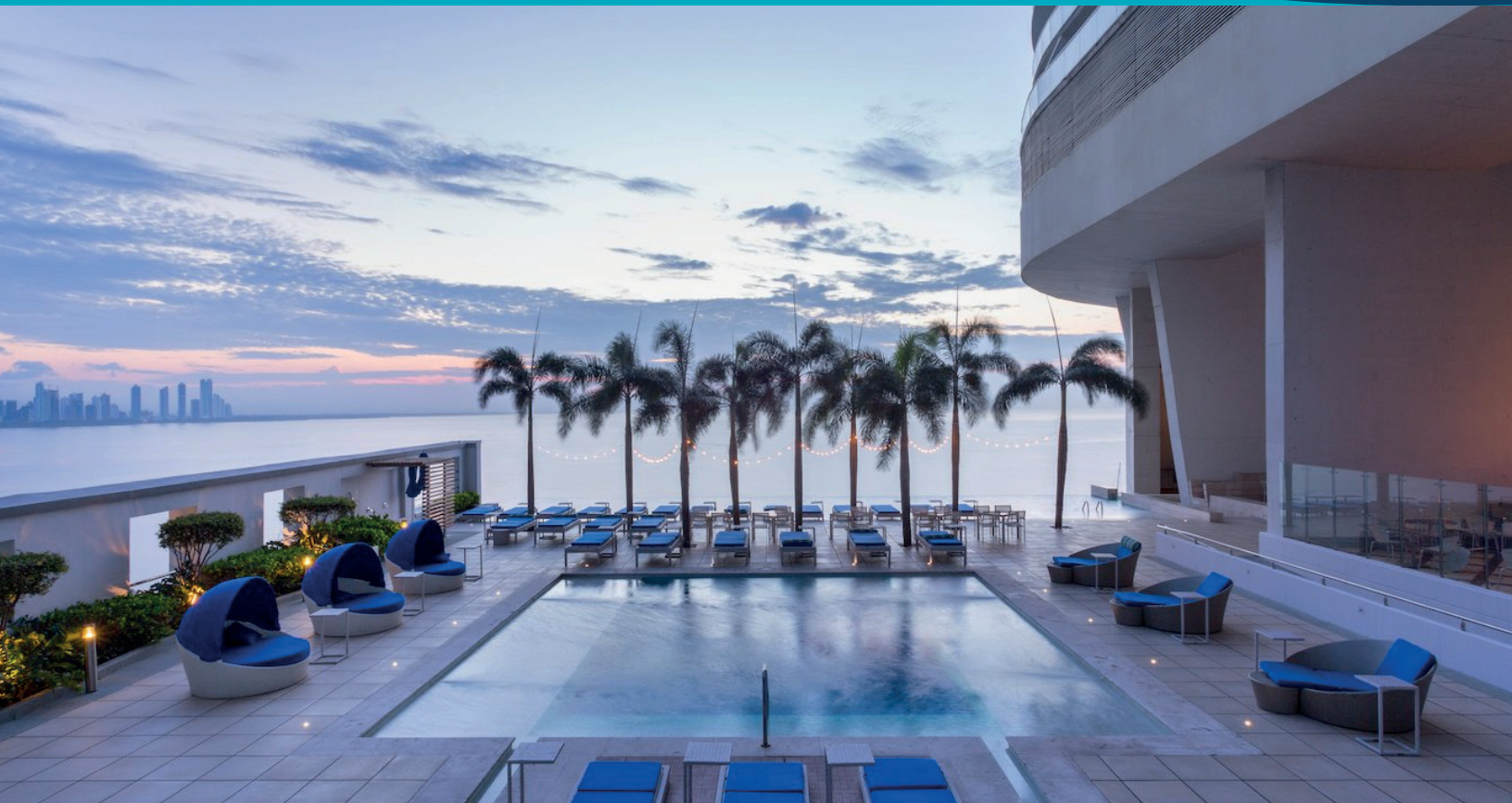
\*\*Spouses are allowed to attend the evening social functions and spouse club activities only. They will not be allowed to enter the meeting venue or attend the one to one meetings.

## Sponsorship

Sponsorship packages at the AGM are a great way to maximize your exposure and benefit from attending. If you want to be remembered within the group, investing into sponsorship is a great way to market your company to the community.

There are options to suit all budgets! If this sounds interesting and you would like to discuss the sponsorship opportunities, please contact us at: [Sponsorship@AerOceaNetwork.net](mailto:Sponsorship@AerOceaNetwork.net)





## JW MARRIOTT. PANAMA

Calle Punta Colon, Punta Pacifica,  
Corregimiento de San Francisco  
Panama City,  
Panama 0833-00118

Our Hotel in Panama City is belonging to the soul of a vibrant metropolis, where history, culture and modernity fuse together effortlessly. JW Marriott Panama is an upscale hotel close to numerous local attractions. Whether it's relaxing at one of the sparkling pools on-site, exploring Panama's tropical natural beauty, getting lost in the alleys of Panama's colonial "Casco Viejo", or soaking in the local culture through art and energetic nightlife, your stay will be filled with unforgettable experiences.



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## ROOM RATES:

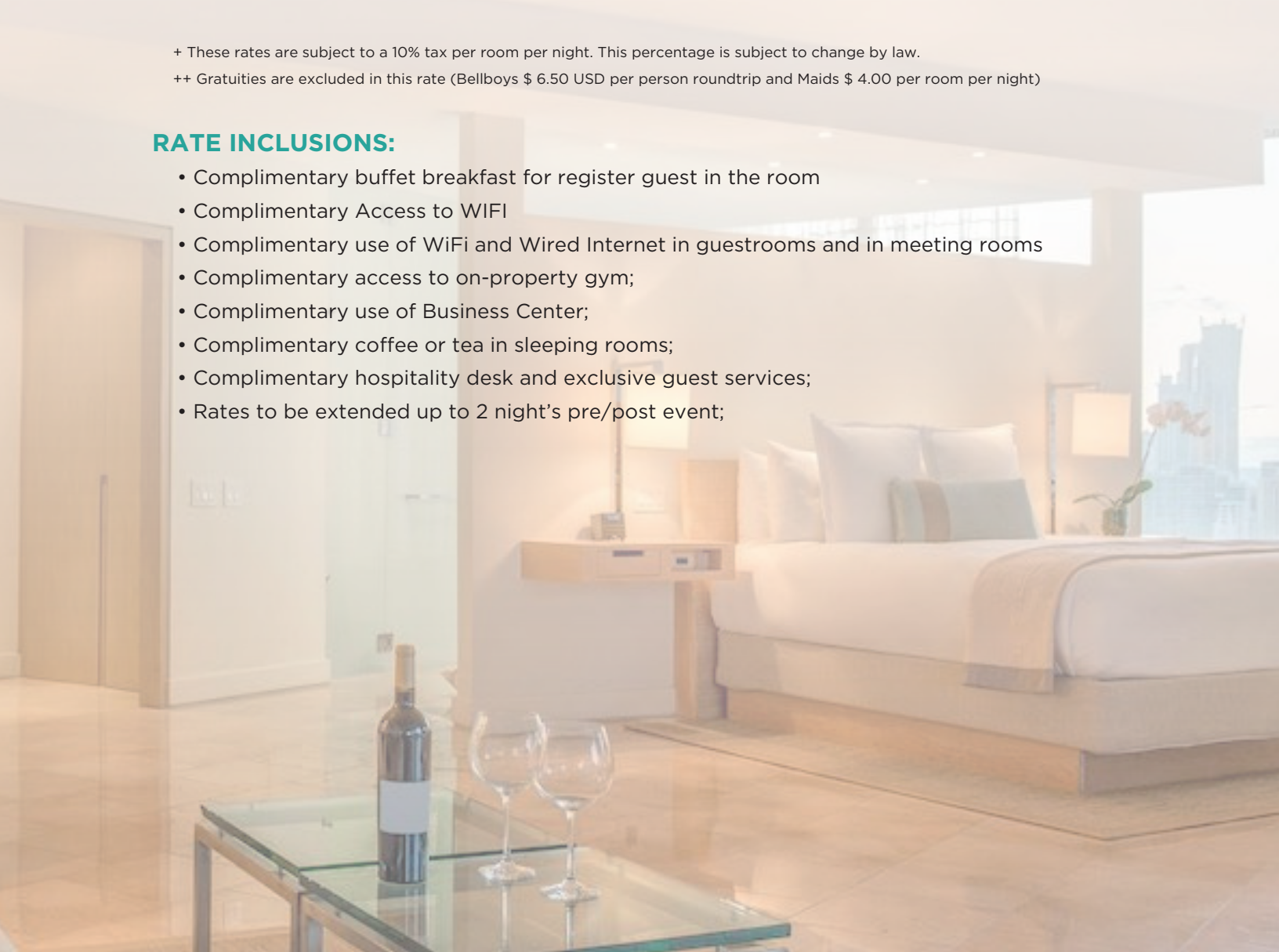
Room Type	Room Rate Per night
Deluxe Single Occupancy	\$144.00 USD ++
Deluxe Double Occupancy	\$159.00 USD ++
Executive Suite Single Occupancy	\$294.00 USD ++
Executive Suite Double Occupancy	\$309.00 USD ++
Grand Suite Single Occupancy	\$544.00 USD ++
Grand Suite Double Occupancy	\$559.00 USD ++

+ These rates are subject to a 10% tax per room per night. This percentage is subject to change by law.

++ Gratuities are excluded in this rate (Bellboys \$ 6.50 USD per person roundtrip and Maids \$ 4.00 per room per night)

## RATE INCLUSIONS:

- Complimentary buffet breakfast for register guest in the room
- Complimentary Access to WIFI
- Complimentary use of WiFi and Wired Internet in guestrooms and in meeting rooms
- Complimentary access to on-property gym;
- Complimentary use of Business Center;
- Complimentary coffee or tea in sleeping rooms;
- Complimentary hospitality desk and exclusive guest services;
- Rates to be extended up to 2 night's pre/post event;





## Preliminary Agenda:

<b>Date</b>	<b>Time</b>	<b>Activity</b>
4 <sup>th</sup> Nov. 2019	19:00 – 19:30	Registration
4 <sup>th</sup> Nov. 2019	19:30 – 21:30	Welcome Address & Cocktail Reception.
5 <sup>th</sup> Nov. 2019	9:30 – 10:00	Registration
5 <sup>th</sup> Nov. 2019	10:00 – 11:00	One-to-one meetings (3)
5 <sup>th</sup> Nov. 2019	11:00 – 11:30	Coffee Break
5 <sup>th</sup> Nov. 2019	11:30 – 12:30	One-to-one meetings (3)
5 <sup>th</sup> Nov. 2019	12:30 – 13:00	Group Photo
5 <sup>th</sup> Nov. 2019	13:00 – 14:20	Lunch
5 <sup>th</sup> Nov. 2019	14:20 – 15:40	One-to-one meetings (4)
5 <sup>th</sup> Nov. 2019	15:40 – 16:00	Coffee Break
5 <sup>th</sup> Nov. 2019	16:00 – 17:00	One-to-one meetings (3)
<b>5<sup>th</sup> Nov. 2019</b>	<b>18:00 – 22:00</b>	<b>Banquet Dinner</b>
6 <sup>th</sup> Nov. 2019	9:30 – 10.50	One-to-one meetings (4)
6 <sup>th</sup> Nov. 2019	10.50 – 11:10	Coffee Break
6 <sup>th</sup> Nov. 2019	11:10 – 12.30	One-to-one meetings (4)
6 <sup>th</sup> Nov. 2019	12:30 – 13.30	Lunch
<b>6<sup>th</sup> Nov. 2019</b>	<b>13.30 onwards</b>	<b>Optional Group Activities</b>
7 <sup>th</sup> Nov. 2019	9.30 – 11.10	One-to-one meetings (5)
7 <sup>th</sup> Nov. 2019	11:10 – 11.30	Coffee Break
7 <sup>th</sup> Nov. 2019	11:30 – 13.10	One-to-one meetings (5)
7 <sup>th</sup> Nov. 2019	13:10 – 14:20	Lunch
7 <sup>th</sup> Nov. 2019	14:20 – 15:40	One-to-one meetings (4)
7 <sup>th</sup> Nov. 2019	15:40 – 16:00	Coffee Break
7 <sup>th</sup> Nov. 2019	16:00 – 17:20	One-to-one meetings (4)
<b>7<sup>th</sup> Nov. 2019</b>	<b>17:30 – 19:30</b>	<b>Prize Draw and Conclusion of Event</b>

## The AON AGM 2018 Recap – Warsaw, Poland

Last year's event was a huge success. Held in the Warsaw Marriott Hotel, project forwarders from all over the world came together to network and create new business opportunities!

Don't miss out this year!



[More photos from the event!](#)

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